# the state of the downtown 2014

LIVE | WORK | SHOP | PLAY | MOVE | BEYOND | GREEN



# 2014 State of the Downtown Report



Downtown Madison, Inc. (DMI) is proud to present its fourth annual State of the Downtown, a data driven report that provides timely, objective and accurate data about downtown Madison. We now have four years of data and we are seeing trends along with a look into the future.

Madison has always been a good city. We are mentioned in many publications as a good place to live, work, play, retire, etc. But something else is happening—we are on the cusp of being great! Our demographics are shifting. There is a young, smart, confident, self-expressive, educated and open-to-change population who are looking for a quality of life they think they will find in Madison and our downtown. Their values are around happiness, passion, diversity, sharing and discovery. It is these values that need to drive the vision of this community (and downtown Madison) for the next 10-20 years.

We need to be prepared and willing to take some bold steps to become a great city—and a great city is one that is diverse, and urban with a robust public transportation system. That is why we at DMI take our work so seriously. We need to be a downtown that is accessible to everyone from everywhere. We need to have a plethora of options for people to be entertained and engaged in a safe, walkable, livable, fun and beautiful downtown environment. DMI is committed to this vision and to Madison becoming a great city with the best downtown in the country!

We thank our nearly 500 members and the hundreds of people they represent for supporting us financially and for sharing your expertise through our five active committees—we could not do the work that we do without you! We also want to thank the many people who assist us with this project, including many from the City of Madison staff—you are amazing to work with and we appreciate all you do for our city and downtown Madison.

Susan Schmitz DMI President



In my State of the Downtown message last year I reported, "The Constellation is open, there is now a gigantic hole carved out of the 400 block of W. Johnson and Dayton streets...". I am happy to report this year that we broke ground on the Galaxie, the gigantic hole on Johnson is now a gigantic building, and construction of the Hub at the corner of State and Frances Street is underway.

In 2014, Madison is leading the state in economic growth, employment increases, and new development, particularly multi-family housing. Moreover, downtown Madison is leading the city and the region.

The explosion in quality housing construction has been followed by interest in high quality office space. The city is working with Urban Land Interests on a significant remodel of the Anchor Bank property. Hovde Properties is moving forward on an exciting reuse of the AT&T building on West Washington Avenue, which will add private sector activation of the northwest quadrant of the square already buttressed by Overture and the Madison Central Library.

In the meantime, more than one hot organization put Madison at the top of their lists. Livability.com said we were the most livable medium size city in the United States, just a month after NerdWallet said we were the best city for Quality of Life, also proclaiming us the Greenest City last spring. In addition, Forbes reported we were the fifth best city for young professionals.

This kind of recognition does not come by accident or through advertising. It comes from hard work, laborious committee meetings and the skill and talent of the people of Madison like those enlisted in the services of DMI.

Let us continue to work for a healthy, vibrant Madison, equitable and appreciative of every citizen and every neighborhood.

Mayor Paul R. Soglin City of Madison

# **Downtown Madison**

The central downtown is defined in this report as the area bounded by Lake Mendota, Lake Monona, Blair Street and Park Street. The majority of data compiled in this report focuses on the central downtown area. On a broader scale, downtown Madison is often viewed as the Madison isthmus from Camp Randall Stadium on the West to the Yahara River on the East. This broader definition is reflected in various metrics throughout the report, but the primary focus is the central downtown area. The geographic boundaries of Madison's Central Business Improvement District (BID) as well as the 53703 zip code area are also used in the report.



Source: Image background courtesy of City of Madison Engineering

# Live Downtown 🕅 🔆 🛧

The greater downtown Madison area is made up of many neighborhoods including: Bassett, First Settlement, Greenbush, James Madison Park, Mansion Hill, Marquette, Mifflin West, Monona Bay, State-Langdon, South Campus, Tenney-Lapham and Vilas. Each neighborhood offers a distinct character and a variety of living options that make downtown Madison attractive to thousands of residents of all ages.



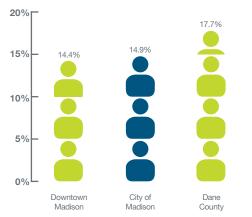
# DEMOGRAPHICS

### Population

| Area                | 2000    | 2010    | 2012    | 2014    |
|---------------------|---------|---------|---------|---------|
| Downtown<br>Madison | 22,168  | 24,009  | 24,275  | 25,357  |
| City of<br>Madison  | 208,054 | 233,209 | 237,654 | 239,122 |
| Dane<br>County      | 426,526 | 488,073 | 498,215 | 502,227 |

Source: U.S. Census Bureau: 2000, 2010 Census and ESRI estimates: 2012, 2014\*

# Percentage Change in Population from 2000 to 2014



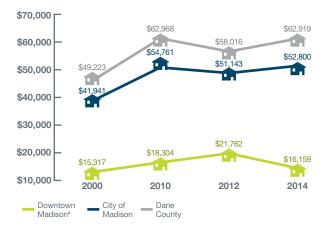
Source: U.S. Census Bureau: 2000, 2010 Census and ESRI estimates: 2012, 2014\*

# Population by Age in Downtown Madison

| Age Cohort        | 2000   | 2010   | 2012   | 2014   |
|-------------------|--------|--------|--------|--------|
| Under 15 years    | 0.8%   | 0.8%   | 0.7%   | 0.6%   |
| 15 to 24 years    | 74.1%  | 68.8%  | 68.7%  | 69.7%  |
| 25 to 34 years    | 13.3%  | 17.0%  | 17.0%  | 16.5%  |
| 35 to 44 years    | 4.8%   | 4.0%   | 3.9%   | 3.7%   |
| 45 to 64 years    | 4.2%   | 6.3%   | 6.4%   | 6.1%   |
| 65 years and over | 2.8%   | 3.1%   | 3.2%   | 3.3%   |
| Total             | 22,168 | 24,009 | 24,275 | 25,357 |

Sources: U.S. Census Bureau: 2000, 2010 Census and ESRI estimates: 2012, 2014\*

#### Median Household Income



Source: U.S. Census Bureau: 2000 Census and ESRI estimates: 2010, 2012, 2014\* (Figures are in current year dollars and are not adjusted for inflation. Estimates from ESRI will differ from those reported in the American Community Survey from the U.S. Census Bureau.) \*Income for downtown is lower because it includes student population.



\*ESRI data are estimates only that may not include local changes or factors such as the increase of population due to recent development projects. These estimates and Census figures are also not direct comparisons due to differences in the sources and data collection methodologies. Comparisons are for estimates only.

# HOUSING

#### Average Assessed Value of Single-Family Residential Property



Source: City of Madison Assessor's Office (\*Compiled by DMI)

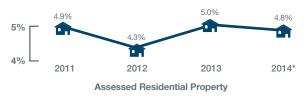
From 2011 to 2014, average home values in downtown Madison increased by over



#### Total Assessed Value of Residential Property<sup>#</sup> (in millions)

|       | Downtown<br>Madison | City of<br>Madison |
|-------|---------------------|--------------------|
| 2011^ | \$676.2             | \$13,705.4         |
| 2012  | \$574.4             | \$13,317.9         |
| 2013  | \$656.7             | \$13,220.3         |
| 2014* | \$676.0             | \$14,041.2         |

Percentage of Residential Property in the City of Madison Located Downtown<sup>#</sup>



Source: City of Madison Assessor's Office (\*Compiled by DMI)

<sup>^</sup>Includes about \$100M that changed classifications from residential to commercial property after 2011

\*Residential defined as Single-Family, Condominium, 2-unit and 3-7 unit properties only. Larger apartment buildings are defined as commercial properties

# Types of Units in Downtown Madison

|                            | Single-Family<br>Properties | Condo<br>Living Units | Apartment<br>Units | Duplexes | Total |
|----------------------------|-----------------------------|-----------------------|--------------------|----------|-------|
| 2011                       | 170                         | 1,181                 | 7,423              | 251      | 9,025 |
| 2012                       | 172                         | 1,215                 | 7,472              | 245      | 9,104 |
| 2013*                      | 157                         | 1,245                 | 7,950              | 242      | 9,594 |
| 2014*                      | 155                         | 1,244                 | 8,352              | 242      | 9,993 |
| % Change from 2011 to 2014 | -8.8%                       | 5.3%                  | <b>12.5</b> %      | -3.6%    | 10.7% |

Source: City of Madison Assessor's Office (\*Compiled by DMI)

As of August 2014, there were an estimated 1,217 new residential units currently under construction in downtown Madison as reported by the City of Madison Department of Planning & Community & Economic Development

### **Occupied Housing Units by Tenure**

|                  | Owner Occupied<br>2010 | Renter Occupied<br>2010 | Owner Occupied<br>2012 | Renter Occupied<br>2012 |
|------------------|------------------------|-------------------------|------------------------|-------------------------|
| Downtown Madison | 7.6%                   | 92.4%                   | 7.3%                   | 92.7%                   |
| City of Madison  | 49.3%                  | 50.7%                   | 47.8%                  | 52.2%                   |

Source: U.S. Census Bureau: 2010 Census and ESRI estimates: 2012



Source: ESRI estimates: 2014

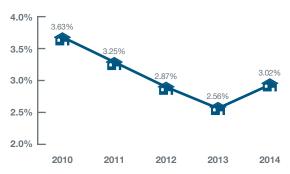
In 2014, multi-family rental vacancy rates in downtown Madison slightly increased to **3**.02%

#### **Downtown Madison Multi-Family Rental Vacancy Rates**

| Total Units | 2010   | 2011   | 2012   | 2013   | 2014   |
|-------------|--------|--------|--------|--------|--------|
| Rental      | 10,728 | 10,998 | 11,039 | 11,361 | 11,548 |
| Vacant      | 390    | 358    | 317    | 291    | 349    |

Source: Madison Gas & Electric, www.mge.com, Q2 figures for 53703 zip code area

#### Percentage of Vacant Multi-Family Rental Units in Downtown Madison



7

Source: Madison Gas & Electric, www.mge.com, Q2 figures for 53703 zip code area

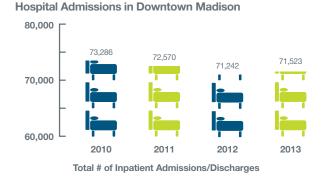
# **CRIME AND SAFETY**

#### **Top Criminal Offenses in Downtown Madison**

| Offense                      | 2010  | 2011  | 2012  | 2013  | % Change from 2010 to 2013 |
|------------------------------|-------|-------|-------|-------|----------------------------|
| Trespass of Real Property    | 222   | 269   | 251   | 271   | 22.1%                      |
| Battery Simple Assault       | 225   | 183   | 175   | 205   | -8.9%                      |
| Theft from Vehicle           | 245   | 142   | 166   | 212   | -13.5%                     |
| Theft from Building          | 252   | 338   | 308   | 346   | 37.3%                      |
| Burglary                     | 263   | 215   | 334   | 292   | 11%                        |
| All Other Larceny            | 269   | 261   | 324   | 446   | 65.8%                      |
| Drug/Narcotic Violations     | 290   | 259   | 310   | 374   | 29%                        |
| Damage/Vandalism of Property | 401   | 374   | 440   | 319   | -20.4%                     |
| Disorderly Conduct           | 678   | 624   | 600   | 600   | -11.5%                     |
| Liquor Law Violations        | 890   | 735   | 715   | 570   | -36%                       |
| Total                        | 3,735 | 3,400 | 3,623 | 3,635 | -2.7%                      |

Source: City of Madison Police Department

# **HEALTH CARE**



Sources: Meriter Hospital (inpatient admissions), St. Mary's Hospital (inpatient discharges), UW Hospital & Clinics (inpatient admissions during Fiscal Year July 1 – June 30)

# On average, over

6,300 people

attend weekly services at places of worship in downtown Madison

# WORSHIP

# Places of Worship in Downtown Madison\*

| # of Me | # of Members <sup>1</sup> |       | e Weekly<br>tendance <sup>1</sup> | # of People Served at<br>Onsite Food Pantries <sup>2</sup> |
|---------|---------------------------|-------|-----------------------------------|--|
| 2013    | 2014                      | 2013  | 2014                              | 2013   |
| 13,475  | 18,692                    | 4,337 | 6,343                             | 30,757   |

<sup>1</sup>Sources: Bethel Lutheran Church, Blackhawk Church-Downtown (2014 attendance only), Calvary Lutheran Chapel (2014 only), Faith Community Bible Church (2014 only), First United Methodist Church, Grace Episcopal Church, Harvest Church of Madison (2014 only), Pres House, Madison Catholic Diocese (St. Raphael Cathedral Parish and St. Paul University Catholic Center), St. John's Lutheran Church (2012 numbers used for 2013 and 2013 numbers used for 2014), UW Hillel (2014 only), Wisconsin Lutheran Chapel (2014 only).

<sup>2</sup>Sources: Bethel Lutheran Church, First United Methodist Church, Grace Episcopal Church \*Additional places of worship may be located in downtown Madison that are not included in these numbers

# **EDUCATION**

#### Higher Education Enrollment in Greater Downtown Madison

| Institution                                    | 2010-11 | 2011-12 | 2012-13 | 2013-14 |
|--|---------|---------|---------|---------|
| Edgewood College <sup>1</sup>                  | 2,611   | 2,635   | 2,759   | 2,780   |
| Madison College — Downtown Campus <sup>2</sup> | 7,968   | 8,153   | 8,082   | 6,700   |
| University of Wisconsin-Madison <sup>3</sup>   | 42,595  | 42,441  | 42,820  | 43,275  |
| Total Enrollment                               | 53,174  | 53,229  | 53,661  | 52,755  |

<sup>1</sup>Source: Edgewood College (includes Adult Accelerated, Graduate & Undergraduate Enrollment)

<sup>2</sup>Source: Madison College (downtown campus)

<sup>3</sup>Source: University of Wisconsin-Madison

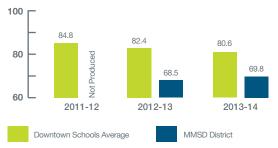
# Madison Metropolitan School District (MMSD) Enrollment in Greater Downtown Madison Schools\*

| School                                     | 2010-11 | 2011-12 | 2012-13 | 2013-14 |
|--|---------|---------|---------|---------|
| Total downtown (K-5)                       | 1,189   | 1,231   | 1,235   | 1,214   |
| Total district (K-5)                       | 11,960  | 12,252  | 12,305  | 12,416  |
| % of K-5 Enrollment in<br>Downtown Schools | 9.94%   | 10.05%  | 10.04%  | 9.78%   |

Source: Madison Metropolitan School District, www.madison.k12.wi.us

\*Downtown schools include: Lapham (K-2), Marquette (3-5), Franklin (K-2) and Randall (3-5) elementary schools.

MMSD Overall Accountability Scores & Ratings\*



Source: Wisconsin Department of Public Instruction, http://oea. dpi.wi.gov/acct/resources. Scores & ratings are based on factors such as student achievement, student growth, closing gaps, and on-track & postsecondary readiness and are defined as follows: 83-100: Significantly Exceeds Expectations, 73-82.9: Exceeds Expectations, 63-72.9: Meets Expectations, 53-62.9: Meets Few Expectations, 0-52.9: Fails to Meet Expectations

For the 2013-2014 school year, downtown schools received an average accountability score of



# CHILDCARE

**Childcare Facilities in Downtown Madison\*** 

|                  | 2014 |
|------------------|------|
| Daytime Capacity | 456  |

Source: Wisconsin Department of Children & Families, YoungStar Program, http://dcf.wi.gov/youngstar/.

\*Downtown facilities include: Bernie's Place Inc., Creative Learning Preschool Inc., MATC Child and Family Center, Meriter Children's Center, Red Caboose Day Care Center, and St. Mary's Child Care Center. Additional childcare facilities may be located in downtown Madison that are not included in these numbers.

9

# Work Downtown (î) (î) (î) (î) (î)

Downtown is the employment center of the Madison Region and is home to state and local government, educational institutions and a range of private sector employers. This dynamic mix provides the basis for attracting a well-educated workforce and developing an economically strong urban core.



# **EMPLOYMENT**

At the time this report was produced, updated employment figures for 2012 and 2013 had not been released by the U.S. Census Bureau. Updated figures will hopefully be included in future State of the Downtown reports.

#### **Number of Workers**

| Area             | 2009    | 2010    | 2011    |
|------------------|---------|---------|---------|
| Downtown Madison | 24,589  | 25,680  | 26,381  |
| City of Madison  | 186,412 | 178,540 | 199,241 |
| Dane County      | 272,780 | 269,782 | 282,683 |

Source: U.S. Census Bureau: OnTheMap Application and LEHD Origin-Destination Employment Statistics (Beginning of Quarter Employment, Q2 2009, Q2 2010, Q2 2011)\*

#### Worker Earnings

30%

28.4%

| Earnings                     | 2010  | 2011  |
|------------------------------|-------|-------|
| \$1,250 per month or less    | 20.6% | 20.3% |
| \$1,251 to \$3,333 per month | 31.3% | 28.7% |
| More than \$3,333 per month  | 48.1% | 51%   |

Source: U.S. Census Bureau: OnTheMap Application and LEHD Origin-Destination Employment Statistics (Beginning of Quarter Employment, Q2 2010, Q2 2011)\*

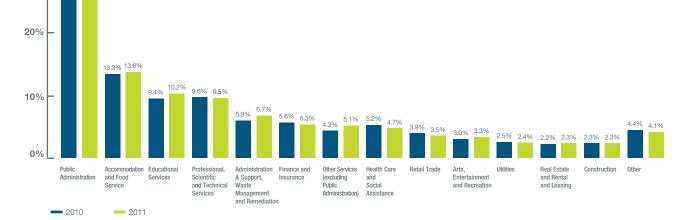
#### Employment by Industry in Downtown Madison

City of Madison Workers Employed in Downtown Madison 13.2% Downtown 86.8% Not Downtown 2011

Source: U.S. Census Bureau: OnTheMap Application and LEHD Origin-Destination Employment Statistics (Beginning of Quarter Employment, Q2 2011)\*

> From 2009 to 2011, the number of workers in downtown Madison increased by

> > 7.3%



Source: U.S. Census Bureau: OnTheMap Application and LEHD Origin-Destination Employment Statistics (Beginning of Quarter Employment, Q2 2010, Q2 2011)\*

\*Based on primary jobs or the highest paying job for an individual worker for the year. The count of primary jobs is the same as the count of workers. Due to data aggregation methodology, employment at MG&E facilities are reported in the Downtown Study Area rather than the Capitol East District. The employment data used in this application are also derived from Unemployment Insurance Wage Records reported by employers and maintained by each state for the purpose of administering its unemployment insurance system. Coverage under these datasets currently excludes several groups of workers including: Uniformed Military, Self-Employed Workers, and Informally Employed Workers.

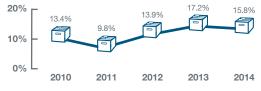
# **COMMERCIAL PROPERTY**

| Class   | Number of<br>Buildings | Inventory<br>(SF) | Total Vacant<br>(SF) | Vacancy<br>Rate |
|---------|------------------------|-------------------|----------------------|-----------------|
| Class A | 14                     | 1,507,654         | 112,924              | 7.5%            |
| Class B | 34                     | 1,472,794         | 275,770              | 18.7%           |
| Class C | 19                     | 541,927           | 169,487              | 31.3%           |
| Total   | 67                     | 3,522,375         | 558,181              | 15.8%           |

Office Space by Class in Downtown Madison

Source: Broadwing Advisors, LLC, Xceligent: Q2 2014

# Office Space Vacancy Rates in Downtown Madison



Source: Broadwing Advisors, LLC, Xceligent: Q3 2010, Q3 2011, Q2 2012, Q2 2013, Q2 2014

In 2014, the vacancy rate for downtown Madison office space slightly decreased to

# **Office Space Comparisons**

| Location                                 | Inventory (SF) | Percent Of Total<br>Market Area | Total Vacant (SF) |
|--|----------------|---------------------------------|-------------------|
| Madison, WI Downtown                     | 3,522,375      | 23.8%                           | 558,181           |
| Dane County Area                         | 14,825,078     | 100%                            | 2,061,189         |
| Des Moines, IA Central Business District | 4,928,872      | 35.7%                           | 1,097,145         |
| Omaha, NE Downtown                       | 4,608,777      | 8.4%                            | 388,188           |
| Memphis, TN Central Business District    | 3,049,175      | 15.8%                           | 627,138           |
| Lincoln, NE Downtown                     | 2,748,990      | N/A                             | 466,089           |

22.3%

10.5%

Downtown Omaha

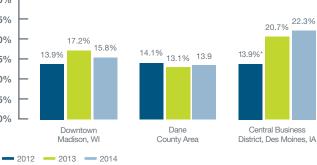
NE

84%

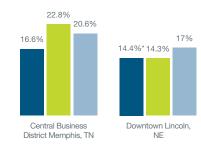
9.1%

Source: Broadwing Advisors, LLC, Xceligent: Q2 2014

# **Office Space Vacancy Rate Comparisons**



Source: Broadwing Advisors, LLC, Xceligent: Q2 2012, \*Q3 2012, Q2 2013, Q2 2014





30%

25%

20%

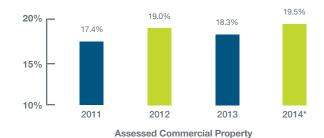
15%

10% 5% 0%

# Total Assessed Value of Commercial Property# (in millions)

|       | Downtown<br>Madison | City of<br>Madison |
|-------|---------------------|--------------------|
| 2011^ | \$1,201.3           | \$6,907.4          |
| 2012  | \$1,306.5           | \$6,890.6          |
| 2013  | \$1,299.8           | \$7,102.5          |
| 2014* | \$1,353.1           | \$6,944.1          |

# Percentage of Commercial Property in the City of Madison Located Downtown<sup>#</sup>



Source: City of Madison Assessors Office (\*Compiled by DMI)

^Does not include about \$100M that changed classifications from residential to commercial property after 2011

#Commercial defined as all properties excluding Single-Family, Condominium, 2-unit and 3-7 unit residential properties

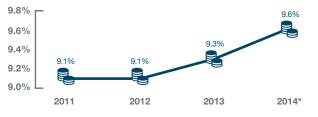
# **TAX BASE**

# **Real Estate and Personal Property Taxes Generated**

|                           | 2011                |                    | 2012                |                    | 2013                |                    | 2014*               |                    |
|---------------------------|---------------------|--------------------|---------------------|--------------------|---------------------|--------------------|---------------------|--------------------|
| Total Amount of           | Downtown<br>Madison | City of<br>Madison |
| Real Estate (in millions) | \$41.6              | \$457.5            | \$42.7              | \$469.8            | \$45.0              | \$485.0            | \$48.1              | \$501.0            |
| Personal (in millions)    | \$1.4               | \$17.0             | \$1.4               | \$14.6             | \$1.5               | \$14.3             | \$1.5               | \$14.0             |
| Total (in millions)       | \$43.0              | \$474.5            | \$44.1              | \$484.4            | \$46.5              | \$499.3            | \$49.6              | \$515.0            |

Source: City of Madison Assessor's Office (\*Compiled by DMI)

# Percentage of Taxes in the City of Madison Generated from Downtown



Source: City of Madison Assessor's Office (\*Compiled by DMI)

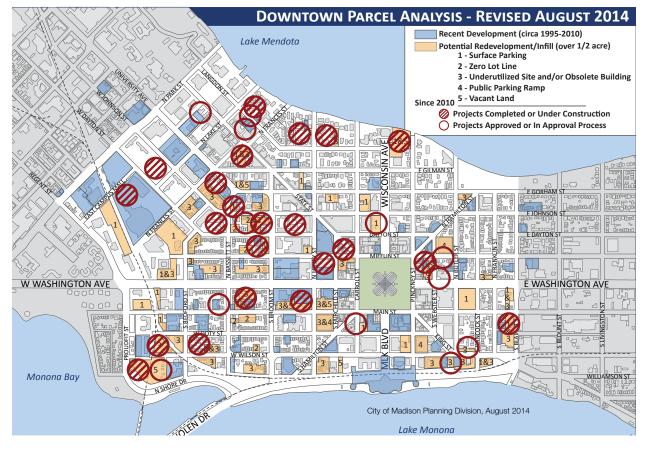
In 2014,

of parcels in downtown Madison were tax exempt

37.1%

Source: City of Madison Assessor's Office, compiled by DMI

# DEVELOPMENT



# Total New Construction# (in millions)

|             | 2011                |                    | 2012                |                    | 2013                |                    | 2014                 |                    |
|-------------|---------------------|--------------------|---------------------|--------------------|---------------------|--------------------|----------------------|--------------------|
|             | Downtown<br>Madison | City of<br>Madison | Downtown<br>Madison | City of<br>Madison | Downtown<br>Madison | City of<br>Madison | Downtown<br>Madison* | City of<br>Madison |
| Residential | \$2.5               | \$90.6             | \$1.4               | \$98.9             | \$0.7               | \$91.0             | \$3.7                | \$140.1            |
| Commercial  | \$26.8              | \$90.7             | \$17.1              | \$63.5             | \$22.2              | \$133              | \$32.3               | \$251.7            |
| Total       | \$29.3              | \$181.3            | \$18.5              | \$162.4            | \$22.9              | \$224.0            | \$36.0               | \$392              |

1,217

Source: City of Madison Assessor's Office ("Compiled by DMI) \*Residential defined as Single-Family, Condominium, 2-unit and 3-7 unit properties only.

All other properties including large apartment buildings defined as commercial

As of August 2014, there were an estimated

new residential units currently under construction in downtown Madison

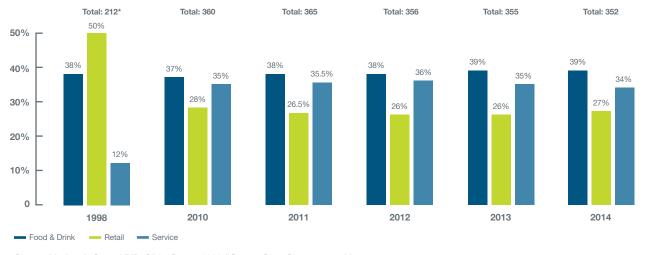
Source: City of Madison Department of Planning & Community & Economic Development

# Shop Downtown 合 🔶 🔶

Downtown Madison offers a range of local and national retail, restaurant and service related businesses. Madison's Central Business Improvement District (BID) is at the heart of downtown's retail area and draws hundreds of thousands for an urban shopping, dining and entertainment experience. Businesses and organizations in the following counts are primarily street-level retail, restaurant, bar/tavern, service, arts, entertainment and cultural businesses located within the BID. The district encompasses the greater State Street, Capitol Square and King Street areas (see map on page 3).



# MADISON'S CENTRAL BID



# **General Business Mix**

Source: Madison's Central BID: Gibbs Report 1998 ('Greater State Street area only) BID Business Mix Reports March 2010, March 2011, March 2012, May 2013, March 2014



#### Types of Food & Drink Businesses vs. Total Businesses

| Туре                 | 1998     | 2010       | 2011      | 2012       | 2013     | 2014     |
|----------------------|----------|------------|-----------|------------|----------|----------|
| Restaurants          | 47 (22%) | 85 (23.5%) | 88 (24%)  | 84 (23.5%) | 86 (24%) | 92 (26%) |
| Bars, Taverns, Pubs^ | 20 (9%)  | 31 (8.5%)  | 31 (8.5%) | 30 (8.5%)  | 28 (8%)  | 27 (8%)  |
| Coffee Shops & Cafés | 8 (4%)   | 12 (3.5%)  | 11 (3%)   | 13 (3.5%)  | 14 (4%)  | 14 (4%)  |
| Total Businesses     | 212*     | 360        | 365       | 356        | 355      | 352      |

e n

Source: Madison's Central BID: Gibbs Report 1998 (\*Greater State Street area only), BID Business Mix Reports March 2010, March 2011, March 2012, May 2013, March 2014. ^Self-defined (not per liquor license classification)

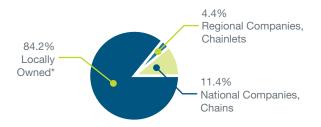
liv

#### **Ownership Mix (Businesses Only)**

|                                  | 2010 | 2011 | 2012  | 2013 |
|----------------------------------|------|------|-------|------|
| Locally Owned*                   | 83%  | 86%  | 84.5% | 86%  |
| Regional Companies,<br>Chainlets | 4%   | 4%   | 3.5%  | 3%   |
| National Companies,<br>Chains    | 13%  | 10%  | 12%   | 11%  |

Source: Madison's Central BID: BID Business Mix Reports March 2010, March 2011, March 2012, May 2013, March 2014. \*Includes Wisconsin Ownership, Locally Owned Franchises

#### 2014 Ownership Mix (Businesses Only)



Source: Madison's Central BID: BID Business Mix Reports March 2010, March 2011, March 2012, May 2013, March 2014. \*Includes Wisconsin Ownership, Locally Owned Franchises

In 2014, **84.%** of businesses in the BID were locally owned

# **Downtown Visitors**

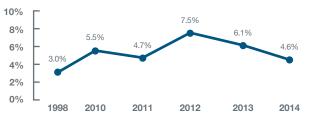
| Customers Helped by the<br>Downtown Information Ambassador Program |         |  |  |  |  |
|--|---------|--|--|--|--|
| 2010   | 36,638  |  |  |  |  |
| 2011   | 45,258  |  |  |  |  |
| 2012   | 42,591  |  |  |  |  |
| 2013   | 42,841  |  |  |  |  |
| Total  | 167,328 |  |  |  |  |

Source: Madison's Central BID

#### Number of Businesses vs. Spaces

|                                    | 2010 | 2011 | 2012 | 2013 | 2014 |
|------------------------------------|------|------|------|------|------|
| Total Businesses/<br>Organizations | 360  | 365  | 356  | 355  | 352  |
| Approximate Total<br>Spaces*       | 381  | 383  | 385  | 378  | 369  |

# **Business Space Vacancy Rate Percentage\***



Source: Madison's Central BID: Gibbs Report 1998, BID Business Mix Reports March 2010, March 2011, March 2012 and May 2013, March 2014 \*Excludes properties held for development

# Play Downtown

Downtown Madison has long been an attraction for visitors and residents throughout the region and the world. A vibrant entertainment district and amenities such as the lakes and state of the art conference facilities help to support the local economy and contribute to the high quality of life for people of all ages.



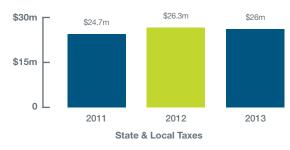
# TOURISM

#### **Economic Impact of Tourism in Downtown Madison**

|  | 2011    | 2012    | 2013    |
|--|---------|---------|---------|
| Direct Visitor Spending Generated By Tourism (in millions) | \$199.0 | \$217.4 | \$232.9 |
| Jobs Directly Engaged In Tourism Industry                  | 2,588   | 3,825   | 3,929   |

Source: The Economic Impact of Tourism in Madison, WI, May 2012, May 2013, May 2014 Tourism Economics (Downtown Madison defined as 53703 zip code)

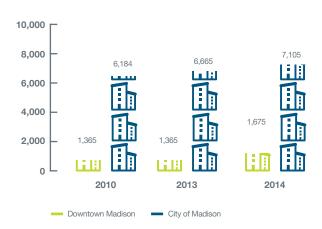
# Generated Taxes from Tourism in Downtown Madison (Direct Impact)



Source: The Economic Impact of Tourism in Madison, WI, May 2012, May 2013, May 2014 Tourism Economics (Downtown Madison defined as 53703 zip code) From 2011 to 2013, the number of jobs in downtown Madison directly engaged in the tourism industry increased by

2%

# Number of Hotel Rooms



Source: Greater Madison Convention & Visitors Bureau (Downtown Madison defined as 53703 zip code)

# Direct Visitor Spending Breakdown (in millions)

| Expenditures      | 2011  | 2012    | 2013    |
|-------------------|-------|---------|---------|
| Food and Beverage | \$58  | \$63.2  | \$69.7  |
| Lodging           | \$52  | \$57.7  | \$61.3  |
| Retail            | \$51  | \$52.8  | \$55.2  |
| Transportation    | \$23  | \$26.9  | \$29.1  |
| Recreation        | \$15  | \$16.8  | \$17.6  |
| Total             | \$199 | \$217.4 | \$232.9 |

Source: The Economic Impact of Tourism in Madison, WI, May 2012, May 2013, May 2014 Tourism Economics (Downtown Madison defined as 53703 zip code)

# Visits to Destinations in Greater Downtown Madison\*

| Destination   | 2010      | 2011      | 2012       | 2013      |
|---|-----------|-----------|------------|-----------|
| Overture Center for the Arts <sup>1</sup>                 | 505,731   | 515,973   | 528,454    | 557,396   |
| Monona Terrace Community & Convention Center <sup>2</sup> | 403,653   | 426,071   | 429,434    | 458,582   |
| UW-Madison Athletic Facilities <sup>3</sup>               | 1,831,521 | 1,815,307 | 1,704,791  | 1,740,553 |
| Madison Central Library <sup>4</sup>                      | 453,436   | 397,033   | 144,493    | 252,324   |
| Madison Children's Museum⁵                                | 128,190   | 238,898   | 210,547    | 199,533   |
| Madison Museum of Contemporary Art6                       | 183,921   | 168,659   | 207,321    | 200,492   |
| Memorial Union <sup>7</sup>                               | 2,429,465 | 2,612,175 | 2,018,290  | 1,500,000 |
| Union South <sup>7</sup>                                  | 363,660   | 1,454,910 | 2,987,330  | 2,374,000 |
| Wisconsin Historical Museum <sup>8</sup>                  | 78,291    | 77,017    | 72,311     | 74,213    |
| Wisconsin Institutes for Discovery <sup>9</sup>           | N/A       | N/A       | 83,500     | 84,500    |
| Wisconsin State Capitol Tours <sup>10</sup>               | 95,689    | 82,314    | 94,550     | 99,171    |
| Wisconsin Veterans Museum <sup>11</sup>                   | 147,346   | 81,362    | 93,690     | 99,816    |
| Henry Vilas Zoo <sup>12</sup>                             | 725,823   | 533,073   | 732,768    | 726,520   |
| Alliant Energy Center Facilities <sup>13</sup>            | 831,005   | 775,036   | 825,807    | 798,559   |
| Total   | 8,177,731 | 9,177,828 | 10,133,286 | 9,165,659 |

#### Sources:

# 1. Overture Center for the Arts Annual Report (July 1–June 30 calendar year used)

2. Monona Terrace Community & Convention Center Annual Report 2011, 2012, 2013

- 3. UW Athletic Department (includes all UW Athletic facilities. July 1–June 30 calendar year used)
- 4. Madison Public Library
- 5. Madison Children's Museum
- 6. Madison Museum of Contemporary Art
- 7. Wisconsin Union (academic calendar year used)
- 8. Wisconsin Historical Museum
- 9. Wisconsin Institutes for Discovery
- 10. Wisconsin State Capitol Tours and Information
- 11. Wisconsin Veterans Museum
- 12. Henry Vilas Zoo
- 13. Alliant Energy Center

\*Additional destinations may be located in downtown Madison that are not included in these numbers.

# From 2010 to 2013, there were an estimated

**36.7** million

visits to major destinations in greater downtown Madison

# CONVENTIONS

Monona Terrace Community & Convention Center, Conferences and Conventions

|                               | 2009   | 2010   | 2011   | 2012   | 2013   | Total   |
|-------------------------------|--------|--------|--------|--------|--------|---------|
| Total Number                  | 68     | 62     | 62     | 65     | 67     | 324     |
| Average Attendance            | 475    | 660    | 659    | 716    | 675    | 637     |
| Economic Impact (in millions) | \$33.3 | \$37.6 | \$46.5 | \$52.5 | \$52   | \$221.9 |
| Room Nights Generated         | N/A    | N/A    | 42,684 | 46,492 | 44,746 | 133,922 |

Source: Monona Terrace Community & Convention Center Annual Report 2011, 2012, 2013

# LAKES

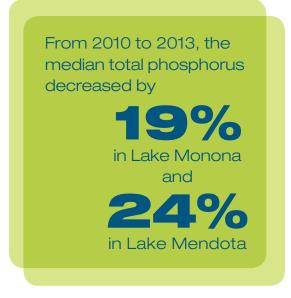
Median Total Phosphorus (mg/L) in Downtown Madison Lakes\*



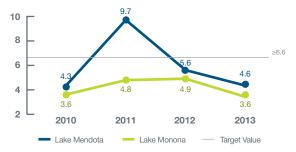
Source: Clean Lakes Alliance, State of the Yahara Lakes report 2012, 2013 \*Phosphorus is a natural part of the lake system but in excess is known to promote the growth of noxious blue-green algae blooms that can sometimes produce toxins of human health concern. Phosphorus levels in each lake vary annually depending on the amount of rainfall/runoff, disruption to the native food web, and summer temperatures. The target median phosphorus level for Lake Mendota and Lake Monona is 0.024 milligrams per liter (mg/L), which is the boundary between moderately fertile (mesotrophic) and fertile (eutrophic) conditions.

> In 2013, the water clarity in Lake Mendota and Lake Monona once again did not reach the target depth





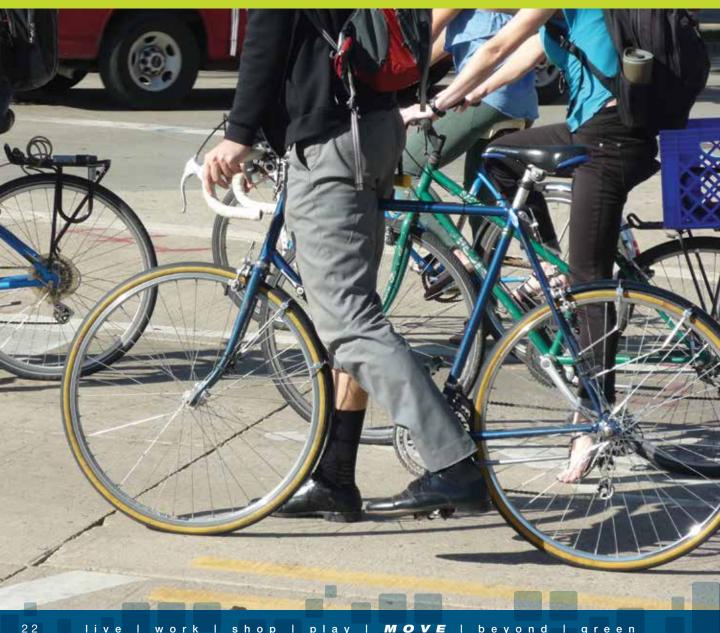
# Water Clarity/Secchi Visibility Depth (ft) of Downtown Madison Lakes\*



Source: Clean Lakes Alliance, State of the Yahara Lakes report 2012, 2013 \*Secchi disc transparency is achieved by lowering a Secchi disk into the water and recording the depth at which the disk remains visible. In relatively deep lakes like the Yahara River chain of lakes, ranges for Secchi depth are: poor clarity (less than 3 ft), fair clarity (3 - 6 ft), good clarity (6 - 10 ft) and excellent clarity (greater than 10 ft). The target for the deeper Yahara lakes is greater than or equal to 6.6 feet visibility depth.

# Move Downtown 🏊 🕏 🐼 🖨

Downtown Madison is the center of the Madison Region's transportation network consisting of pedestrian, bicycle, public bus, automobile and air transit modes. Transportation and access are what make living, working, shopping and playing in downtown Madison possible for people from the region and beyond.



# **PUBLIC TRANSIT**

# Madison Metro Bus System



Source: Madison Metro. \*Decrease in 2012 due to UW cutting 10% service.

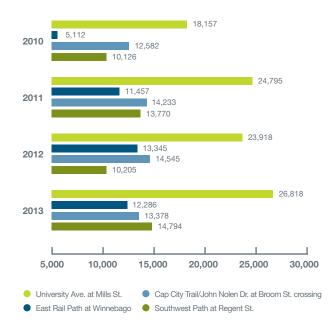
# BICYCLE

Madison B-Cycle (Bicycle-Sharing Program)

|                | 2011   | 2012   | 2013    |
|----------------|--------|--------|---------|
| Total Trips    | 18,501 | 63,325 | 81,662  |
| Miles Biked    | 39,618 | 94,402 | 173,000 |
| Casual Users   | 5,965  | 11,710 | 15,360  |
| Annual Members | 475    | 2,150  | 1,843   |

Source: Madison B-cycle

# Annual Bicycle Counts in Downtown Madison

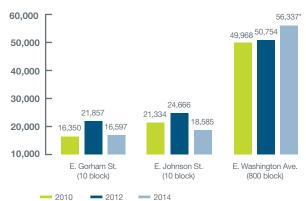


From 2010 to 2014, Madison Metro ridership increased by

7.6%

# **AUTOMOBILE**

**Traffic Counts in Downtown Madison** 



Source: City of Madison Traffic Engineering

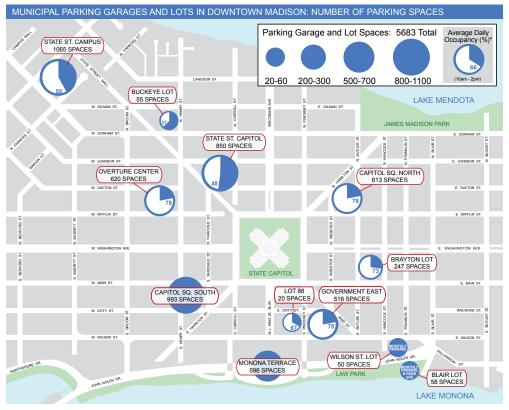
(\*Traffic count may have been impacted by E. Johnson St. reconstruction)

# Community Car (Car-Sharing Program)

|                              | 2012  | 2013  | 2014  |
|------------------------------|-------|-------|-------|
| Total # of Drivers           | 1,400 | 1,260 | 1,100 |
| Total # of Vehicle Locations | 14    | 13    | 13    |
| Total # of Vehicles          | 15    | 13    | 13    |

Source: Community Car September 2012, August 2013, August 2014

Source: City of Madison Traffic Engineering



Downtown Madison parking-meter revenue amounted to 93% of parking-meter revenue collected for the entire city in 2013. Source: City of Madison Parking Utility, 2014. \*Capitol Square South and Monona Terrace Garages are not operated by the City of Madison Parking Utility

\*Occupancy rates for Capitol Square South garage, Monona Terrace garage, Wilson St. lot & Blair St. lot not available.

# **Occupancy Rates for Garages and Lots** in Downtown Madison

| Garage/Lot           | 2012 | 2013 | 2014 |
|----------------------|------|------|------|
| State Street Campus  | 56%  | 58%  | 58%  |
| Buckeye Lot          | 45%  | 55%  | 37%  |
| Overture Center      | 70%  | 63%  | 78%  |
| State Street Capitol | 45%  | 42%  | 48%  |
| Capitol Square North | 79%  | 72%  | 76%  |
| Brayton Lot          | 83%  | 71%  | 73%  |
| Government East      | 76%  | 73%  | 78%  |
| Lot 88               | N/A  | 68%  | 67%  |

Source: City of Madison Parking Utility (Occupancy rates measured from 10am-2pm)

# AIR

**Dane County Regional Airport** 

#### **Median Daily Parking Rate**



Sources: City of Milwaukee, City of Minneapolis, City of Madison, chicagoparkingmap.com, parkme.com (Rates are from covered parking facilities owned by each city. There are 4 in Milwaukee, 17 in Minneapolis, and 5 in Madison. Chicago's garages are all leased to commercial enterprises. Early-bird special rates were not considered.)

|                                      | 2010            | 2011      | 2012      | 2013      |
|--------------------------------------|-----------------|-----------|-----------|-----------|
| Total # of Airport Passengers        | 1,514,927       | 1,519,747 | 1,615,841 | 1,685,919 |
| Source: Dane County Regional Airport |                 |           |           |           |
|                                      |                 |           |           |           |
| live I work I shop I p               | lay I <b>MO</b> | VElbey    | vondlar   | e e n     |

# Bevond Downtown 60 60 60

The downtown Madison footprint is often viewed as encompassing adjacent areas to the central district. These areas have their own distinct character and attributes but their growth and development are significant to the overall health and vitality of Madison's urban core.



# **CAPITOL EAST DISTRICT**

The Capitol East District is an emerging area of the Madison isthmus that is directly east of the central downtown. The district is bounded by Lake Mendota, Lake Monona, Blair Street and the Yahara River (see map on page 3).

# **Demographics**

| Year | Population <sup>1</sup> | Median Household Income <sup>2</sup> |
|------|-------------------------|--------------------------------------|
| 2000 | 7,930                   | \$33,459                             |
| 2010 | 7,962                   | \$43,041                             |
| 2012 | 8,175                   | \$37,858                             |
| 2014 | 8,167                   | \$41,949                             |

1. U.S. Census Bureau: 2000, 2010 Census and ESRI estimates: 2012, 2014\*

 U.S. Census Bureau: 2000 Census and ESRI estimates: 2010, 2012, 2014 (Figures are in current year dollars and are not adjusted for inflation)\* From 2000 to 2014, the population of the Capitol East District increased by

3.0%

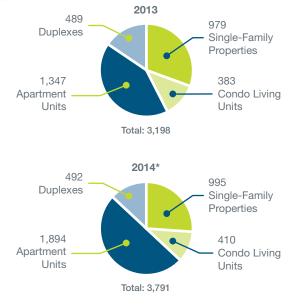
# **Population by Age**

| Age Cohort        | 2000  | 2010  | 2012  | 2014  |
|-------------------|-------|-------|-------|-------|
| Under 15 years    | 9.3%  | 8.6%  | 8.4%  | 7.8%  |
| 15 to 24 years    | 22.9% | 19.4% | 19.9% | 18.5% |
| 25 to 34 years    | 33%   | 36.8% | 37%   | 37.4% |
| 35 to 44 years    | 15.8% | 11.8% | 11.3% | 12.5% |
| 45 to 64 years    | 15.3% | 19.6% | 19.4% | 18.9% |
| 65 years and over | 3.8%  | 3.8%  | 3.9%  | 4.9%  |
| Total             | 7,930 | 7,962 | 8,175 | 8,167 |

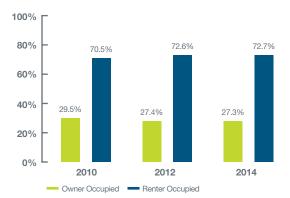
Sources: U.S. Census Bureau: 2000, 2010 Census and ESRI estimates: 2012, 2014\*

\*ESRI data are estimates only that may not include local changes or factors such as the increase of population due to recent development projects. These estimates and Census figures are also not direct comparisons due to differences in the sources and data collection methodologies. Comparisons are for estimates only.

# **Types of Units**

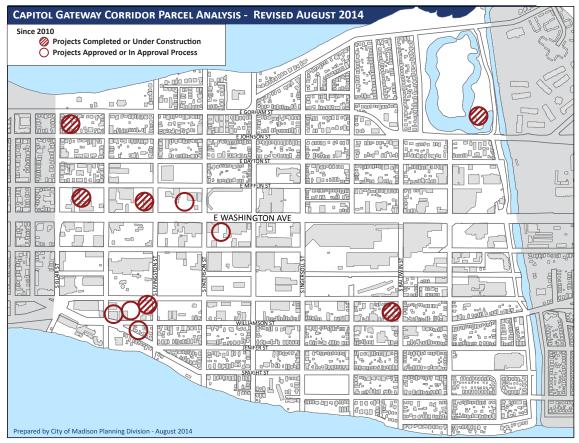


# **Occupied Housing Units by Tenure**



Source: U.S. Census Bureau: 2010 Census and ESRI estimates: 2012, 2014

Source: City of Madison Assessor's Office (\*Compiled by DMI)



Source: City of Madison Planning Division, August 2014

# Total New Construction (in millions)

|       | Residential | Commercial | Total |
|-------|-------------|------------|-------|
| 2013  | \$2.5       | \$5.9      | \$8.4 |
| 2014* | \$3.3       | \$4.6      | \$7.9 |

Source: City of Madison Assessor's Office (\*Compiled by DMI)

#### 24.4% 25% 22% 20% 16.8% 15% 13% 12.9% 12.7% 10.9% 10% 5% 0% Transportation Retail Trade Manufacturing and Warehousing

# Workers^

|         | 2009  | 2010  | 2011  |
|---------|-------|-------|-------|
| Workers | 2,391 | 2,404 | 2,490 |

Source: U.S. Census Bureau: OnTheMap Application and LEHD Origin-Destination Employment Statistics (Beginning of Quarter Employment, Q2 2009, Q2 2010, Q2 2011). See note under Employment by Industry on page 11.



Source: U.S. Census Bureau, OnTheMap Application and LEHD Origin-Destination Employment Statistics (Beginning of Quarter Employment, Q2 2010, Q2 2011). See note under Employment by Industry on page 11.

^At the time this report was produced, updated employment figures for 2012 and 2013 had not been released by the U.S. Census Bureau. Updated figures will hopefully be included in future State of the Downtown reports.

# Employment by Top Industries^

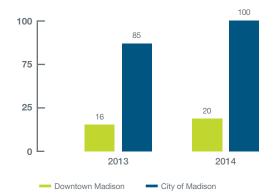
2010 2011

# Green Downtown 🔍 🔍 🔍

Downtown Madison is a geographically compact and inherently sustainable area. Dense dwelling units and living amenities, locally sourced food and sustainable development all contribute to creating a "green" downtown that can be enjoyed for generations. The majority of these metrics focus on the greater downtown Madison area unless noted otherwise.

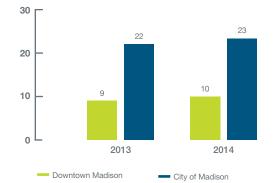


#### **LEED Certified and Registered Projects**



Source: U.S. Green Building Council, www.usgbc.org, Public LEED Project Directory, July 2013, September 2014 (Downtown Madison defined as 53703 zip code)

#### **Travel Green Wisconsin Certified Businesses**



Source: Wisconsin Department of Tourism, www.travelwisconsin.com, Travel Green Wisconsin Certified Business Directory, August 2013, 2014 (Downtown Madison defined as 53703 zip code)

#### Number of Green Roofs in Downtown Madison

|      | Quantity |
|------|----------|
| 2013 | 15       |
| 2014 | 15       |

Source: Greening Madison, www.greeningmadison.com, Green Roof Map, August 2013, 2014

# Number of Rain Gardens in Downtown Madison



Source: City of Madison, www.cityofmadison.com, Rain Garden Map, August 2013, 2014

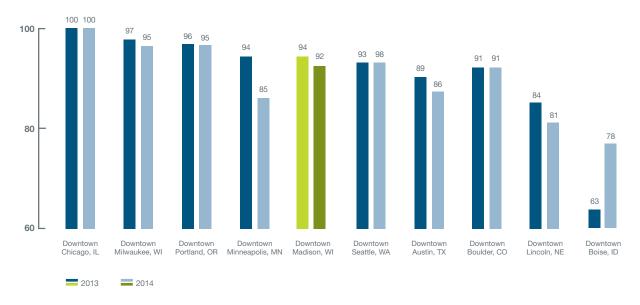
#### Number of Solar Installations in Downtown Madison

|      | Quantity |
|------|----------|
| 2013 | 18       |
| 2014 | 18       |

Sources: City of Madison, www.cityofmadison.com, MadiSUN Solar Map and Madison Gas & Electric solar projects: Dane County Henry Vilas Zoo, Madison Children's Museum, Solar parking canopy City of Madison Municipal Building, and Wisconsin State Capitol, as listed on www.mge.com, August 2013, 2014



# Walkability Ranking



Source: Walk Score<sup>®</sup>, www.walkscore.com, August 2013, 2014 (Walk Score is a walkability index that assigns a numerical score from 1-100 (100 high, 1 low) to any address, neighborhood or city on its proximity to local amenities, restaurants, parks, stores, etc.)

### Number of Community Gardens in Downtown Madison

|      | Quantity |
|------|----------|
| 2013 | 2        |
| 2014 | 4        |

Source: Dane County Community Gardens,

www.danecountycommunitygardens.org, August 2013, 2014

#### Number of Community-Supported Agriculture Farm Pick-up Locations in Downtown Madison



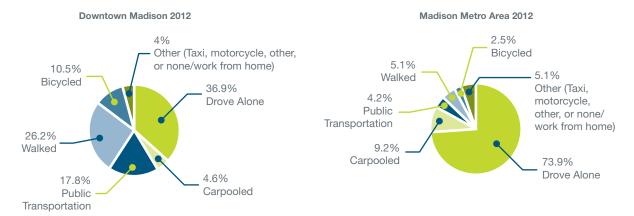
Source: Fair Share CSA Coalition, www.csacoalition.org, Farm Pick-up Location Map, August 2013, 2014

# Means of Transportation to Work in Downtown Madison

| Transportation Mode                 | 2011  | 2012  |
|-------------------------------------|-------|-------|
| Drove Alone                         | 40.1% | 36.9% |
| Carpooled                           | 3.4%  | 4.6%  |
| Public Transportation               | 15.2% | 17.8% |
| Walked                              | 27.5% | 26.2% |
| Bicycle                             | 10.1% | 10.5% |
| Taxicab, motorcycle, or other means | 0.3%  | 0.5%  |
| None (work at home)                 | 3.4%  | 3.5%  |

Source: 2007-2011 and 2008-2012 American Community Survey 5-Year Estimates (Downtown Madison defined as 53703 zip code)

#### Means of Transportation to Work Comparison



Source: 2008-2012 American Community Survey 5-year estimates (Downtown Madison defined as 53703 zip code)

# THANK YOU

A special thank you to the following people, organizations and departments for their contributions and assistance with the compilation of the 2014 State of the Downtown report:

- 2014 State of the Downtown Advisory Committee Members and/or Presenters:
  - o Matt Carlson, Michael Best & Friedrich (DMI Board Chair)
  - o Mary Carbine, Madison's Central Business Improvement District
  - o Diane Morgenthaler, Greater Madison Convention & Visitors Bureau
  - o Stacy Nemeth, Fiore Companies
  - o Anne Neujahr Morrison, Urban Land Interests
  - o Craig Stanley, Broadwing Advisors
  - o Matt Wachter, City of Madison Community Development Authority
  - o Nathan Wautier, Reinhart Boerner Van Deuren s.c.
- City of Madison Mayor, Paul Soglin
- City of Madison Department of Planning & Community & Economic Development (Bill Fruhling & Ryan Jonely)
- City of Madison Assessor's Office (Mark Hanson)

- City of Madison Traffic Engineering (David Dryer, Scott Langer & Eric Halverson)
- City of Madison Parking Utility (Tom Woznick & Michael Brenneis)
- City of Madison Police Department (Daniel Haueter)
- Broadwing Advisors, LLC (Craig Stanley & Joel Thomas)
- Greater Madison Convention & Visitors Bureau (Diane Morgenthaler & Katrin Madayag-Ard)
- Madison's Central Business Improvement District (Mary Carbine & Tim Jenquin)
- Madison Metro (Chuck Kamp)
- Nelson Schmidt (Jela Trask, Michele Essma, Margie Florek, Melissa Barbeaux-Lindsley & Allison Hoppe)
- UW-Extension (Matt Kures)
- And all other people, businesses and data sources who contributed time and information to this report!



Downtown Madison, Inc. is committed to planning for, sustaining and growing downtown Madison as a thriving regional economic engine that offers a best-in-class quality of life for businesses, residents and visitors.

Downtown Madison, Inc. |122 W. Washington Ave., Suite 250, Madison, WI 53703 | www.downtownmadison.org

# Thank you to the 2014 State of the Downtown sponsors!

**Major Sponsor:** 

